



## Transparent Failures

By Michael D. LaFaive

### Summary

Michigan's economic standing has fallen precipitously in the decade since the creation of the Michigan Economic Development Corp. The entity is a failure and should be eliminated.

Main Text Word Count: 770

The Michigan Economic Development Corp. was created in 1999 and charged with “providing services to create and retain good jobs and a high quality of life.” The program has been a patent failure and 2009 should be the year that it is eliminated.

The MEDC's failure has been costly not just in monetary terms — last year it consumed \$31 million from the state's general fund — but also for the massive distraction and excuse factory it has given to the state's elected officials. Rather than seriously reforming Michigan's awful overall business climate, lawmakers have used hundreds of press releases claiming “MEDC tax breaks create X jobs at company Y!” to delude themselves and the public into believing they were “doing something” to fix our state's broken economy.

One hardly needs statistics to prove that they did not fix anything, but here they are anyway: New state Gross Domestic Product figures released last month reveal that in the decade since the MEDC was created, Michigan has fallen from having the 16th highest GDP to having the ninth worst (41st place) in the country. Per-capita personal income has tumbled from 16th to 34th place.

And we're number one in population loss. According to the Census Bureau, in the 12 months ending in July 2008 Michigan was one of only two states with a net decrease in population. United Van Lines moving data hints at the human cost of these figures: 67 percent of all UVL's Michigan-related traffic is outbound. There is perhaps no single better metric for summing up “quality of life” issues than the willingness of people to pack up and leave.

Given this depressing litany, it's nothing less than arrogant for MEDC apologists to keep claiming that they can centrally plan Michigan back to economic health with a selective tax break winner here and a flashy industry du jour cash subsidy there. Some examples of their predictions and comments over the years illustrate the misguided hubris:

- “[T]his new structure will enable us to have an even quicker, more flexible economic development focus,” and “ultimately that means more jobs. . . The Michigan Economic Development Corporation will help position Michigan around the globe as a hot business location.”  
– Beth Chappell, then-MEDC board vice president, on the creation of the MEDC (MIRS, April 5, 1999).

*Since 1999 Michigan has lost 426,000 jobs, more than any other state over that period.*

*continued on back*

### Michigan's GDP rank among the states

1997 to 2008



Michigan's decade-long decline in Gross Domestic Product coincides with the creation of the Michigan Economic Development Corp. Rather than living up to its state mission to “create and retain” jobs, the bureaucracy has failed and should be eliminated.

Author's calculations based on data from the Bureau of Economic Analysis

- “Jeff Kaczmarek of the Michigan Economic Development Corp. predicted in a speech Friday that the state’s jobless rate will drop to 6 percent next year and 5.4 percent in 2005, matching the national rate.”  
– Tom Walsh column, Detroit Free Press, Nov. 11, 2003.

*The unemployment rate flirted with the 7 percent level in both 2004 and 2005. It steadily worsened and today stands at 14.1 percent, highest in the country.*

- “A year from now, our success in transforming Michigan’s economy and generating jobs for Michigan workers will make any legislator think twice about reducing that ‘job creation services’ line item in the state budget,”  
– Jim Epolito then-CEO of the MEDC (MIRS, Oct. 20, 2005).

*In that year the state’s unemployment rate increased from 6.5 percent to 7.1 percent. Per-capita personal income fell three places among state rankings and per-capita GDP fell four places.*

- “My administration wants to make Michigan a magnet for economic growth — Plastech’s expansion is evidence that we’re making it happen.”  
– MEDC press release quoting Gov. Jennifer Granholm, June 17, 2003.

*The marketplace had other ideas. Plastech closed its doors in 2008.*

The explanations for why this “mercantilist” policy of picking winners and losers is doomed to fail are hardly new. To cite an early example, in 1698 English economist Charles Davenant explained, “It is hard to trace all the circuits of trade, to find its hidden recesses, to discover its original springs and motions, and to shew [show] what mutual dependence all traffics have one upon the other. And yet, whoever will categorically pronounce that we get or lose by any business, must know all this, and besides, have a very deep insight into many other things.”

In other words, no matter how well intentioned and funded — and no matter how boisterous their predictions and claims to the contrary — “economic development” mandarins like those at the MEDC can’t possibly have all the information necessary to successfully pick the winners from the losers in a way that improves the overall economy.

Michigan should terminate its experiment in central planning, and the politicians who have hidden their failure behind press releases should finally get serious about removing the regulatory, tax and labor law obstacles that prevent Michigan from returning to economic health.

#####

**Michael D. LaFaive is director of the Morey Fiscal Policy Initiative at the Mackinac Center for Public Policy, a research and educational institute headquartered in Midland, Mich.** Permission to reprint in whole or in part is hereby granted, provided that the author and the Center are properly cited.

***“Economic development” mandarins like those at the MEDC can’t possibly have all the information necessary to successfully pick the winners from the losers in a way that improves the overall economy.***

#### **Attention Editors and Producers**

Viewpoint commentaries are provided for reprint in newspapers and other publications. Authors are available for print or broadcast interviews. Electronic text is available at [www.mackinac.org](http://www.mackinac.org).

Please contact:  
**MICHAEL D. JAHR**  
Director of Communications  
140 West Main Street  
P.O. Box 568  
Midland, Mich. 48640  
Phone: 989-631-0900  
Fax: 989-631-0964  
[Jahr@mackinac.org](mailto:Jahr@mackinac.org)  
[www.mackinac.org](http://www.mackinac.org)